

Case Study

# **Information Security Solutions provider to Fortune 500 clients globally**



## The Client

With a renowned reputation for consistent delivery of complex assignments to key Blue Chip organisations, this US Fortune 500 global provider of Information Security solutions is based in London, England.

They provide IT Security Consulting Services and IT Security Solutions to many of Europe's, Africa's and the Middle East's largest enterprise and government organisations.

The company made a strategic business decision to work with three well-established and respected IT security consultancies based in EMEA. These consultancies would deliver strategic IT security assignments to the company's valued client base that they could not fulfill themselves due to overcapacity.

## The Process

This global organisation conducted a comprehensive evaluation process and extensive due diligence over a three month period on over 20 prospective partners across EMEA.

**ZDL Group** was successfully chosen as one of only three preferred partners for EMEA. This decision was based on our experience, our quality staff, and our approach to partner business, as well as our proven ability to consistently deliver quality projects on time and within budget. We were selected for our management reporting, project management, controls, procedures, processes, strong service delivery, and management team.

Since April 2013, **ZDL Group** has been delivering complex IT security consulting assignments across EMEA on behalf of our client.

We have worked on our client's behalf in the UK, Ireland, Belgium, Holland, Sweden, Denmark, Germany, France, Middle East, India and even the USA on two occasions.

Complex assignments have been undertaken on our client's behalf in key industry sectors, namely, Oil and Gas, BFSI, Telecommunications, Retail, Pharmaceutical, and Central Government. Projects have ranged from GRC solutions, architecture assessment, firewall review, application review, source code review, reverse engineering, education and development and IT security policy reviews.

**ZDL Group** is now considered a strategic partner to the client across EMEA, adding real value to their business and to their clients, and delivering quality assignments of varying complexity, at times under extreme deadline pressures.

## Our Client's Feedback:

*'Our commitment to our clients is total. We will never compromise on client delivery and client satisfaction, so choosing three strategic partners to handle our key client assignments across EMEA was a massive decision for us.*

*We undertook stringent evaluation and due diligence to find three partners who could consistently deliver to our exacting standards, work to our procedures, represent our brand and maintain the standards our clients demand.*

*ZDL Group have proven to be an excellent and strategic partner for us. They are consistently over-achieving and going that extra mile for us and our client to deliver quality on-time every-time, sometimes under extreme time pressure.*

*The ZDL Group team have become an integral part of our IT security team so working with them has become very easy and very cost effective for us.*

*Our decision to out-source many of our more complex assignments to a third party, namely ZDL Group, has proven a great success and we look forward to continuing to work with the ZDL Group team in 2014 and beyond.'*

Head of EMEA

## Delivering Excellence in Cyber Security

At ZDL, we believe that effective risk management requires a holistic 360° approach. We take a comprehensive view of our clients' cyber security risks and provide quality services to address those risks.

Our approach to Total Security Management helps make our clients' infrastructure, applications and data more secure in the face of a continually evolving Threat Landscape. Our aim is to build a partnership with our clients, built on a mutual respect and understanding of each other's businesses. We become a part of our clients' team, a valued partner; an intrinsic part of their business.

ZDL's 4 key service areas are designed to focus on our clients' cyber resilience journey. Our unique portfolio of services enables you to build an agile, responsive security infrastructure and strategy.

### Our Services

#### Ethical Hacking



- Broad Security Review
- Red Teaming
- Security Audits
- Penetration Testing
- Cloud Security & Security Ops Testing
- Source Code Review/Coding Standards
- Social Engineering
- Physical Security

#### Managed Services



- Supplier Evaluation Risk Management (VenDoor)
- Incident Response Preparedness
- Security Training for Developers - Annual Programme
- Managed Detection and Response (MDR)
- Virtual Information Security Manager
- OSINT/Threat Intelligence

#### Training



- Security Awareness Programmes
- Secure Coding School for Developers
- Bespoke Senior Exec Security Training
- Runbook training/ Scenario Workshops
- Phishing & Resilience Programmes
- Physical Security Awareness
- Online Assessment / CBT Developer Training

#### Compliance



- Policy Review & Creation
- 360° Assessment
- PCI Remediation Support
- ISO/ NIST/EU GDPR Standards Agreement
- Business Continuity Management
- IR Management Review
- ISO Readiness Programmes
- Office365 Configuration Review

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